

On Multi-Resource Procurement in Internet Access Markets: Optimal Strategies and Market Equilibrium

Lianjie SHI / Xin WANG / Richard T. B. MA

Performance
2020

Motivation

- Popularity of **content delivery** services.

NETFLIX

 **YouTube**



- Netflix and YouTube have made up over half of peak-time traffic in North America.
- The **Quality of Service (QoS)** perceived by users should be among the primary concerns of **content providers (CPs)**.

Long loading time

+

Low feasible resolution

=

Less willingness to watch

Low traffic delay

+

High overall throughput

=

Better service quality

Motivation

- QoS deteriorates due to network congestion at **bottleneck** links.
 - CPs have incentives to pay for additional **resources** that could address the issues.

Premium peering

- Best-effort delivery under public peering commonly suffer from congestion.
- CPs can pay for additional bandwidth capacity dedicated to the peering link.

NETFLIX  **verizon**[✓]

Cache

- Distributed caches could be deployed to avoid long-distance transmission.
- Shorter response time and relieved traffic pressure on the entire path.

NETFLIX 

- Acquiring bandwidth or cache resource can improve the QoS of content delivery.
 - What about deploying **a hybrid of premium peering and cache** resources?

Problem

- **Access resources** available for purchasing from **Internet Service Providers (ISPs)** in the last-mile **access markets**.

- Peering bandwidth, cache, user peers in P2P networks, etc.

$$\boxed{\text{More access resources}} = \boxed{\text{Better QoS}} + \boxed{\text{Additional expenses}}$$

- From the perspective of a CP:

- How much of each type of resources to procure so as to optimize its **individual utility**?

$$\boxed{\text{Individual Utility}} = \boxed{\text{Revenue earned from users}} - \boxed{\text{Payment to ISP}}$$

- From the perspective of the entire market:

- Regulators concern about the total revenue that can be generated, i.e., **social welfare**.

$$\boxed{\text{Proper pricing}} = \boxed{\text{Demand and supply balanced}} + \boxed{\text{SW maximized}}$$

Problem

- An **Internet access market** consisting of one access ISP and multiple CPs.
 - CPs determine their **purchasing strategies** on multiple access resources.

Market equilibrium

- At which demand and supply are **balanced**.
- It exists, at which optimization for individual utilities and social welfare **coincide**.
- Market-clearing prices are **unique**.

Content delivery model

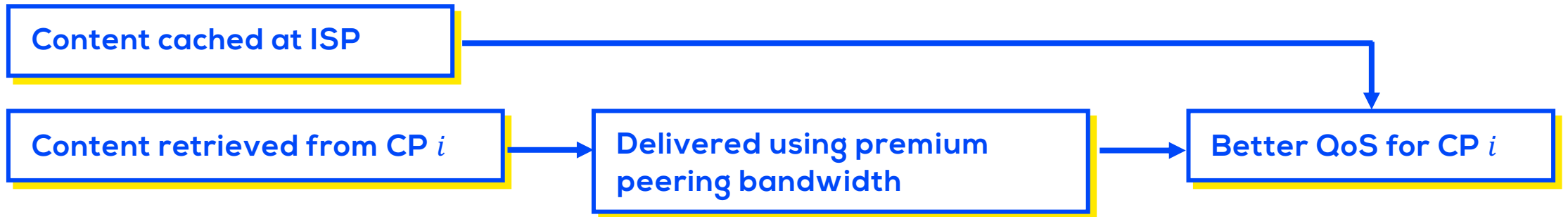
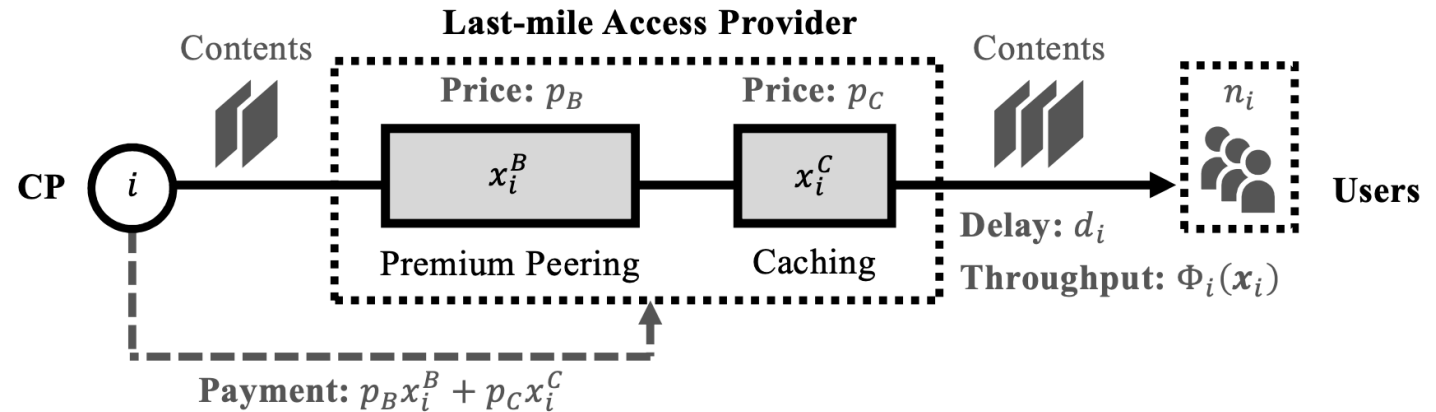
- Characterizes the CPs' throughput.
- At a steady state, the throughput is exactly the **desirable throughput** of users.
- The steady-state throughput is **unique**.

Observation and evaluation

- Relationship and correlation of purchasing strategies.
- CPs may consider purchasing **a hybrid of access resources** to improve QoS.

Resource Procurement

- Scenario:
 - A last mile access provider (**ISP**).
 - Multiple **CPs** denoted by set \mathcal{N} .
 - Serving a region of end-users.



- Prices specified by the ISP:
 - Unit prices of **premium peering bandwidth** and **cache** are $p = (p_B, p_C)^T > \mathbf{0}$.
- Purchasing strategy of CP i :
 - Units of capacity $x_i = (x_i^B, x_i^C)^T > \mathbf{0}$. CP i pays the ISP $p^T x_i = p_B x_i^B + p_C x_i^C$.

Resource Procurement

- Utility of CP i :

$$\boxed{\text{Revenue } V_i(x_i)} = \boxed{\text{Avg. per-unit traffic revenue } v_i} \times \boxed{\text{Aggregate throughput } \Phi_i(x_i)}$$

Revenue increases when users request for more contents and generate more traffic.

x_i determines the QoS that could be achieved, which affects users' desire for contents.

$$\boxed{\text{Utility } U_i(x_i)} = \boxed{\text{Revenue } V_i(x_i)} - \boxed{\text{Payment to ISP } p^T x_i}$$

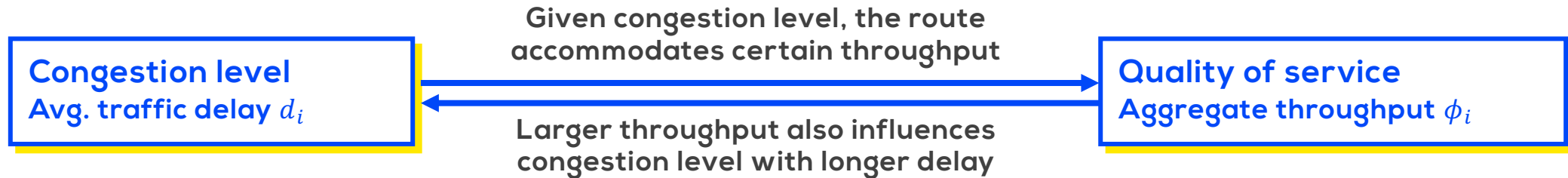
- Social welfare:

- An unregulated ISP may focus on maximizing its own revenue.
- Regulators may concern about the total revenue that could be generated.

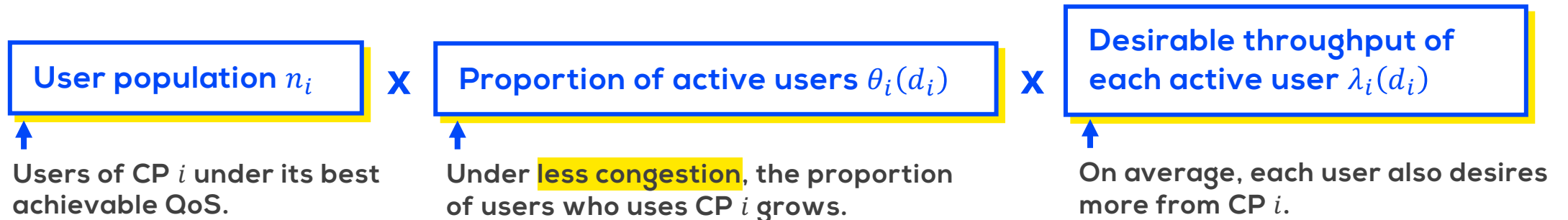
$$\boxed{\text{Social welfare}} = \boxed{\text{Aggregate revenue of CPs } \sum_{i \in \mathcal{N}} V_i(x_i) = \sum_{i \in \mathcal{N}} v_i \Phi_i(x_i)}$$

Content Delivery

- **Less congestion** and **better QoS** are indeed two sides of a same coin.



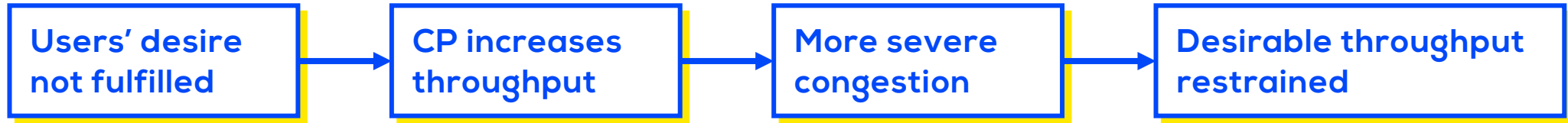
- **Desirable throughput:**
 - Captures users' desire for contents.



- **Per-user** desirable throughput $\Lambda_i(d_i) = \theta_i(d_i)\lambda_i(d_i)$.

Content Delivery

- Mutual impact:



- Steady state of content delivery:

$$\text{Actual throughput } \phi_i = \text{Desirable throughput } n_i \Lambda_i(d_i)$$

↑
Overall delay d_i is related to ϕ_i

- The desirable throughput is also dependant on ϕ_i , which is the steady-state throughput.
- Given purchasing strategies x_i , the steady-state throughput is unique.

$$\text{Steady-state throughput } \phi_i = \Phi_i(x_i)$$

↑
Theorem 2.4 further gives the closed-form steady-state throughput.

Market Equilibrium

- Supply and demand of resources:

- The ISP has **limited capacity** of bandwidth and cache X_B and X_C , i.e., **supply** of resources.
- CPs respond to varying prices with **demand** $\mathcal{X}_i(\mathbf{p})$, and $x_i = \mathcal{X}_i(\mathbf{p})$.



- The market tends to reach an **equilibrium** at which supply and demand are **balanced**.

- Market equilibrium:

- A pair of **price** and **demand** $(\mathbf{p}; \mathbf{x})$, iff. the demand matrix $\mathbf{x} = (x_1, \dots, x_N)$ satisfies

$$x_i = \mathcal{X}_i(\mathbf{p}), \quad \forall i \in \mathcal{N},$$
$$\sum_{i \in \mathcal{N}} x_i^B = X_B, \quad \sum_{i \in \mathcal{N}} x_i^C = X_C.$$

- \mathbf{p} is referred to as the **market-clearing prices**.

Market Equilibrium

- **Optimality of market equilibrium:**

- The ISP adjusts the prices to balance supply and demand, while different **maximization goals** might not be achieved simultaneously.

Perspective of entire market

- **To maximize social welfare:**

$$\begin{aligned} \max \sum_{i \in \mathcal{N}} V_i(\mathbf{x}_i) &= \max \sum_{i \in \mathcal{N}} v_i \Phi_i(\mathbf{x}_i), \\ \text{s.t. } \sum_{i \in \mathcal{N}} x_i^B &\leq X_B, \sum_{i \in \mathcal{N}} x_i^C \leq X_C \text{ and } \mathbf{x} \geq \mathbf{0}. \end{aligned}$$

- If any $\Phi_i(\mathbf{x}_i)$ is **differentiable**, **strictly increasing** and **concave**, there exists $(\mathbf{p}; \mathbf{x})$ at which

x_i maximizes utility $U_i(x_i)$

\mathbf{x} maximizes social welfare $\sum_{i \in \mathcal{N}} V_i(\mathbf{x}_i)$

Market-clearing prices \mathbf{p} is unique

Market equilibrium demand \mathbf{x} is unique

Theorem 3.2



If $\Phi_i(\mathbf{x}_i)$ is strictly concave

Perspective of CP i

- **To maximize individual utility:**

$$\begin{aligned} \max U_i(\mathbf{x}_i) &= \max V_i(\mathbf{x}_i) - \mathbf{p}^T \mathbf{x}_i, \\ \text{s.t. } \mathbf{x}_i &\geq \mathbf{0}. \end{aligned}$$

Market Equilibrium

- For more general **multi-resource markets**:

- The ISP provides L types of resources.
- Supply $X = (X_1, \dots, X_L)^T$, price $p = (p_1, \dots, p_L)^T$, purchasing strategies $x = (x_1, \dots, x_N)$, $x_i = (x_i^1, \dots, x_i^L)^T$.
- If any $V_i(x_i)$ is **differentiable**, **strictly increasing** and **concave**, there exists $(p; x)$ at which

x_i maximizes utility $U_i(x_i)$

x maximizes social welfare $\sum_{i \in \mathcal{N}} V_i(x_i)$

Market-clearing prices p is unique

Market equilibrium demand x is unique

Theorem 3.6



If $V_i(x_i)$ is strictly concave

- The market equilibrium achieves various objectives of different market participants:

- CPs are expected to maximize **individual utilities**.
- ISP is expected to **fully utilize** its supply of resources.
- Regulators are expected to maximize the **social welfare** as well.

Numerical Evaluation

- Characteristics of market equilibrium:

- Relationships among demand.

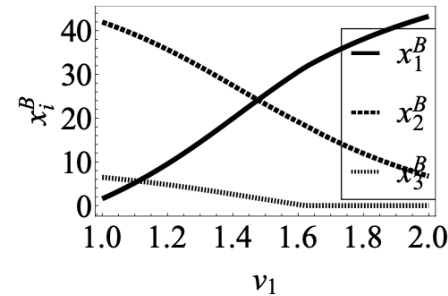
Theorem 3.4 and 3.7

- Response of equilibrium to deviating parameters (sensitivity analysis).

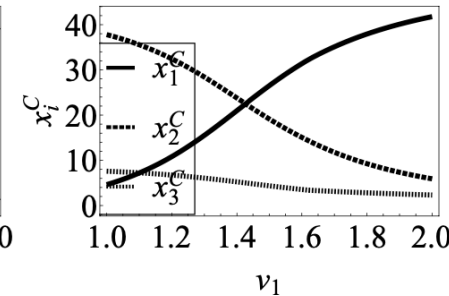
Theorem 3.8

- Numerical evaluation:

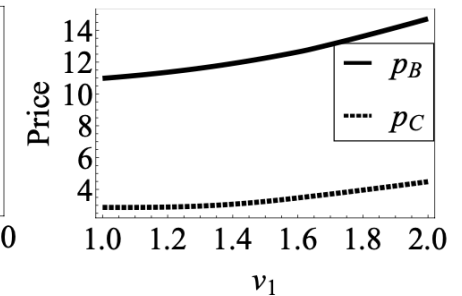
- Based on the two-resource market.
- 3 top CPs generating the majority of traffic.
- Each time one parameter is varied, while others remain their baseline values.
- To observe the dynamics of market equilibrium.



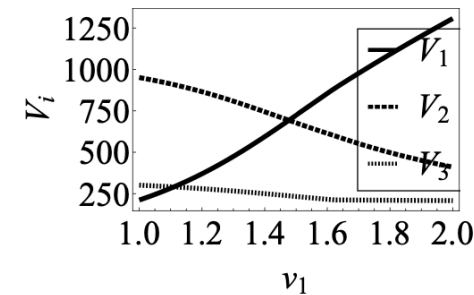
(a) Peering bandwidth x_i^B .



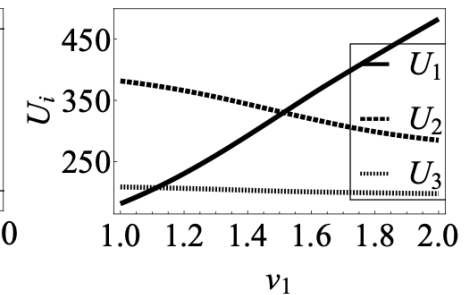
(b) Cache capacity x_i^C .



(c) Prices p_B and p_C .



(d) Revenue of CP V_i .

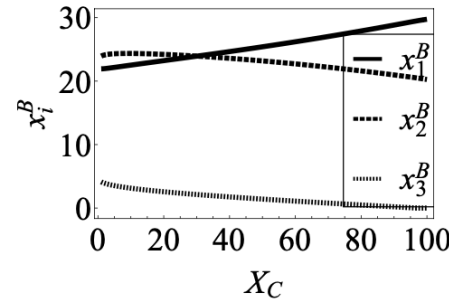


(e) Utility of CP U_i .

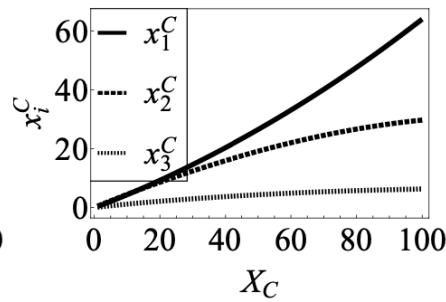
**Response of market equilibrium
To CP 1's per-unit traffic revenue v_1**

Numerical Evaluation

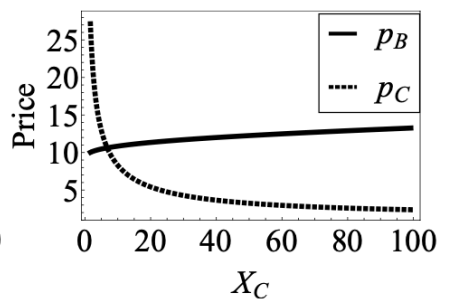
- Observations from multiple perspectives:
 - CP's per-unit traffic revenue
 - Users' desire for a CP
 - Content popularity of a CP
 - ISP's supply of a resource



(a) Peering bandwidth x_i^B .

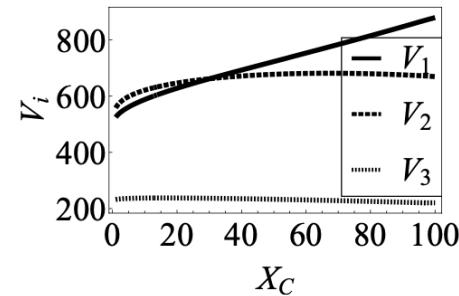


(b) Cache capacity x_i^C .

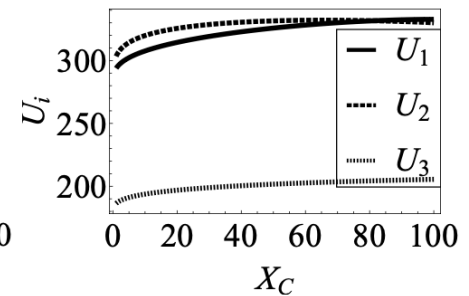


(c) Prices p_B and p_C .

- What could be learned:
 - Deeper understanding on how to choose the **resource prices** and **purchasing strategies**.
 - Insights on the optimal response of CPs to a **dynamically changing market** to still reach the market equilibrium.



(d) Revenue of CP V_i .



(e) Utility of CP U_i .

Response of market equilibrium
To the ISP's supply of cache capacity X_C

THANK YOU
